

MITE 2020 stand rates are as follows:

A. BANQUETING HALL

Shell Scheme (Booth with lighting, table and two chairs)

1. Small Tourism Enterprises

Basic Booth (Open on one side) - K20,000 per square meter

Prime Booth (Open on Two sides) - K28,000 per square meter

2. Medium Tourism Enterprises

Basic Booth (Open on one side) - K35,000 per square meter

Prime Stand (Open on two sides) - K55,000 per square meter

3. Non Tourism Businesses

Basic Booth (Open on One side) - K55,000 per square meter

Prime Booth (Open on two sides) - K85,000 per square mere

NB: booths will be available from 9, 18, 27 and 36 square metres

B. BLUE ROOF (Open area between Banqueting halls and the Auditorium - will be turned into an Exhibition Area)

Stand Space only (To allow creative designs/ displays by Exhibitors)

NB: Minimum space available is 36sqm

1. Tourism Businesses

First 9sqm shall cost K180,000 and thereafter K55,000 per square meter

2. Non Tourism Businesses

First 9sqm shall cost K252,000 and thereafter K85,000 per square meter.

*****for every 9 square meters there will be 2 free badges and 2 free MITE branded bags**

Also note that the Organizers will have the final say on the Category under which your organisation falls.

You are therefore encouraged to visit the 2020 TAKULANDIRANI portal at www.tourism.mw to register. You may forward your application and request for an Invoice from tamanda.kaleke@tourism.gov.mw and noah.nansongole@visitmalawi.mw with a copy to nnansongole@gmail.com

Applications for space / booths will close on Thursday 12th March 2020.



1. **Early Bird:**
 - If you pay on or before 14th February 2020 10%
2. **Registered Tourism Operators**
 - (current on operating License and Tourism Levy) 10%
3. **Loyalty:**
 - If you are exhibiting for the third or fourth time 10%

The process

1. Register on portal
2. Receive contract from event managers
3. Submit signed contract
4. Receive Invoice and countersigned contract
5. Make payment
6. Allocation of stand